

BENEFIT Personality Profiler

Personal Profile

of

Peter Muster

Created on behalf of



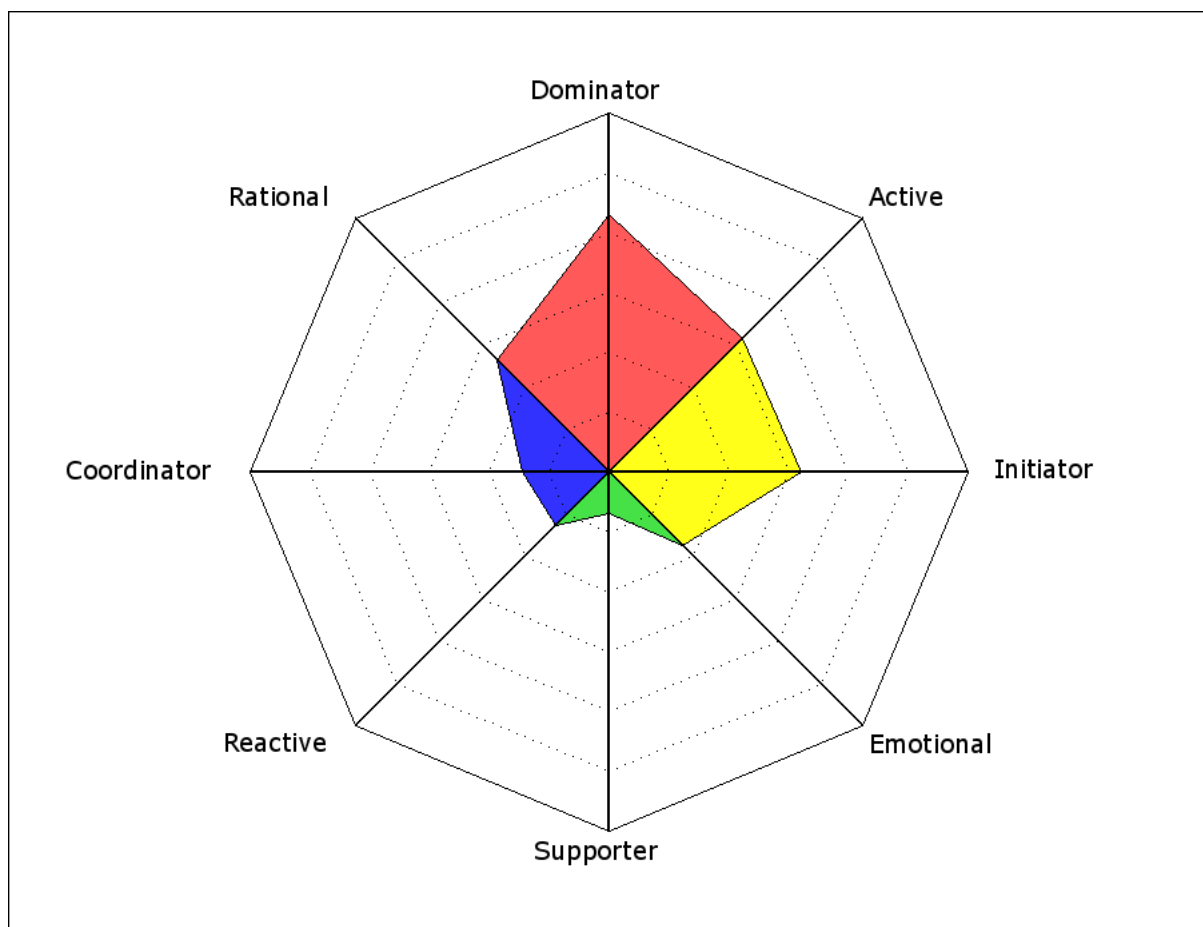
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This profile is a personality analysis of Peter Muster, created on 27.8.2007. It is based on the personality typology as postulated by C.G. Jung and W.M. Marston.

The radar screen displays the pronunciation of the behavioural tendencies rational/emotional respectively active/reactive as well as the share of each personality type. The features list translates the radar screen into a list of character features and indicates their pronunciation. The last part in text form offers detailed explanations on the findings of the analysis.

Should you have any questions please contact your BENEFIT-certified consultant (BENEFIT COACHING TEAM AG - Info@benefit.ch) or email to "info@benefit.ch".

Radar graph of Peter Muster



Pronunciation

Dominator	86	Rational	53
Initiator	64	Emotional	35
Supporter	14	Active	63
Coordinator	29	Reactive	25

Pronunciation display

The commentaries are neither exhaustive nor toned down as far as your behavioural profile is concerned. They express a general tendency for a given profile. At times, they may lead to certain contradictions; so it goes for human nature.

Very pronounced dominator tendency.

You are a decision-maker and you seek performance.

Your behavior is led by the pursuit of effectiveness using quick and strong actions.

You like challenges, and you count on yourself only to reach your goals. All your efforts and energy aim at quick and efficient results. You tend to consider that the end justifies the means, and you have difficulty tolerating opposition to change and people who need assistance. You are as harsh with others as you are with yourself and you can't tolerate weaknesses. Only the best elements will stay with you. You have difficulty tolerating oppositions and sometimes your fighting impulse make you react violently.

You are in pursuit of innovative and efficient ideas to improve the immediate and concrete results. You respect hierarchy and you have difficulty tolerating insubordinate behavior.

Your motivation:

follows your ideology, which appears through powerful actions without conciliation. You are in search for strength and power through action.

Qualities: (you tend to be):

active, determined, efficient, fearless, quick, combative; you are a born leader.

Shortcomings: (you tend to be):

authoritarian, quick-tempered, tending to influence others, imposing, hyper-rational, calculating, not very tolerant at all. You are sometimes lacking in diplomacy.

In a state of stress:

you tend to become despotic, harsh and brusque, sometimes aggressive.

Pronounced initiator tendency.

You are friendly.

You strive for efficiency by reaching consensus and working as a team. You are creative and you rely on instinct. You are active, you prefer your assignments to be varied and you like to have several jobs on the go. You are attracted by novelty and modern solutions. You like working in a positive and collaborative atmosphere where people are always available to help each other.

You work on the assumption that there is more in two minds than in just one, therefore you listen to advice of people around you.

You often are in a good mood; you like to help and you give convincing advice. You are said to be persuasive and to often lead the group to subscribe to your ideas. Sometimes your projects don't work out because you tend to be too optimistic and trusting.

Your motivation:

to work as a team in order to obtain better results, to have everybody motivated to attain the same results; to be appreciated for your qualities and contribution to the group.

Qualities: (you tend to be):

active, optimistic, convincing, persuasive, jovial and helpful.

Shortcomings: (you tend to be):

too optimistic, too trusting, sometimes full of your possibilities.

In a state of stress:

you become sarcastic and too self-confident, sometimes you form ill-considered alliances.

You are moderately coordinative.

You like the job to be well done, but you admit that some approximation has often to be accepted in any work. You are rather patient in pursuing results of higher quality, but you don't get bogged down in endless reflection: you are able to be content with a realistic and satisfactory solution, even if it is not absolutely perfect. Although you consider rational thinking to be important, you take the human side into account as well.

You are not supportive at all.

Your behavior is led by the search for independence and autonomy. You like risks and novelty. You are active and nimble-minded, and you feel stifled in a confined environment. You like to act alone in eventful and motivating actions in the form of challenges.

Active - behavioral tendency moderately pronounced:

You are at ease with being in charge of new projects and you like positive changes. You put energy into getting ahead with the job and you know how to stimulate your environment. You don't like people who have gotten bogged down in a routine and who are unable to take a new look at themselves.

Rational - behavioral tendency moderately pronounced:

You appreciate the people who analyze problems in a rational way like you do. You have confidence in facts and figures. You are wary of utopian inspiration and you don't like subjective analyses. You are realistic.

Emotional - behavioral tendency marginally pronounced:

You find it difficult to empathize with people or situations; you attach more importance to factual assessments of situations and prudential actions. Your behavior is guided by your intellect. Conciliatory communication and motivating others saps your energy.

Reactive - behavioral tendency marginally pronounced:

You recognized the value of a carefully considered and security-based approach. However, you personally attach little importance to excessive safeguarding; accordingly you find it easy to deal with uncertainties. You appreciate having room for maneuver. Improvisation is an important part of your approach.

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BENEFIT Personality Profiler

Group profiles

of

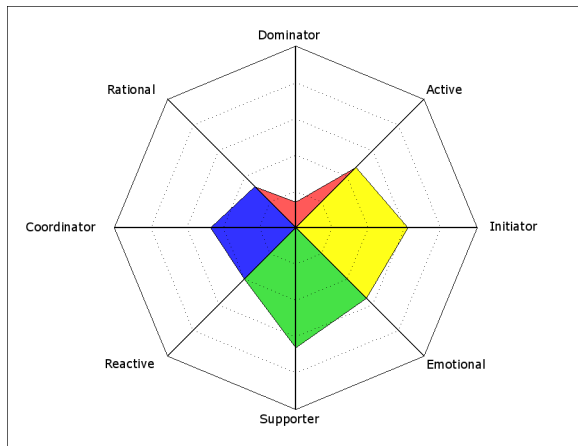
Group Muster Gruppe

Created on behalf of

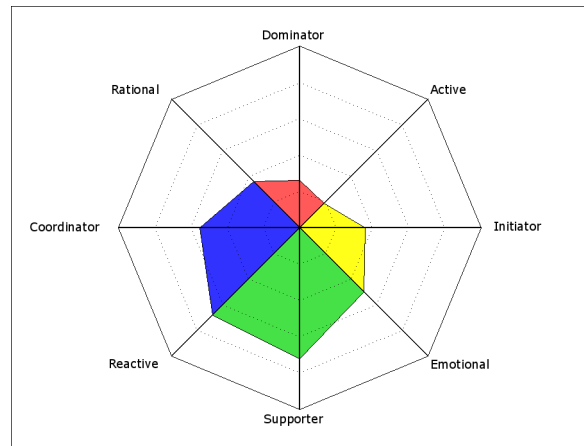


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Marcel Meier

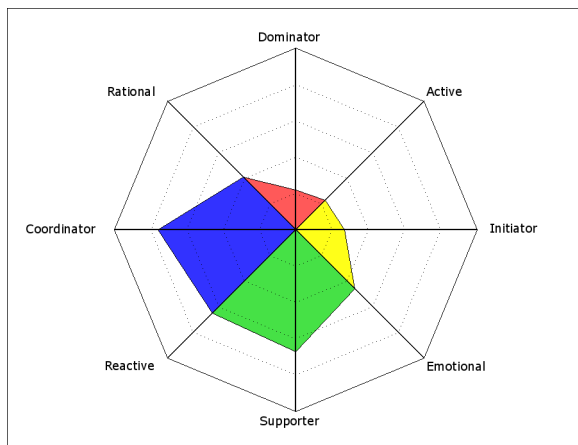


Herbert Mustermann

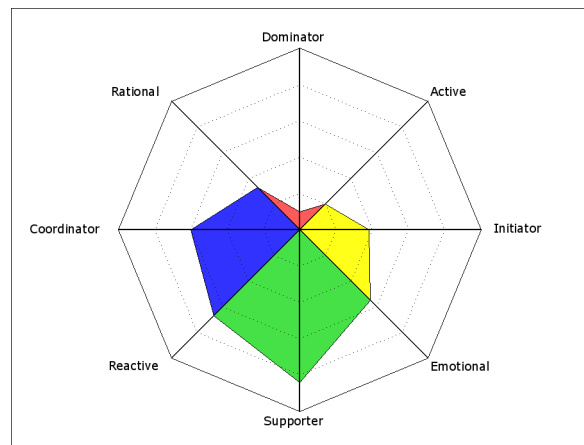


14	Dominator	26
62	Initiator	36
66	Supporter	72
47	Coordinator	55
32	Rational	36
55	Emotional	50
47	Active	19
40	Reactive	68

Rob Zufall



Patrik Müller



22	Dominator	10
27	Initiator	38
67	Supporter	84
76	Coordinator	60
41	Rational	33
46	Emotional	55
23	Active	20
65	Reactive	67

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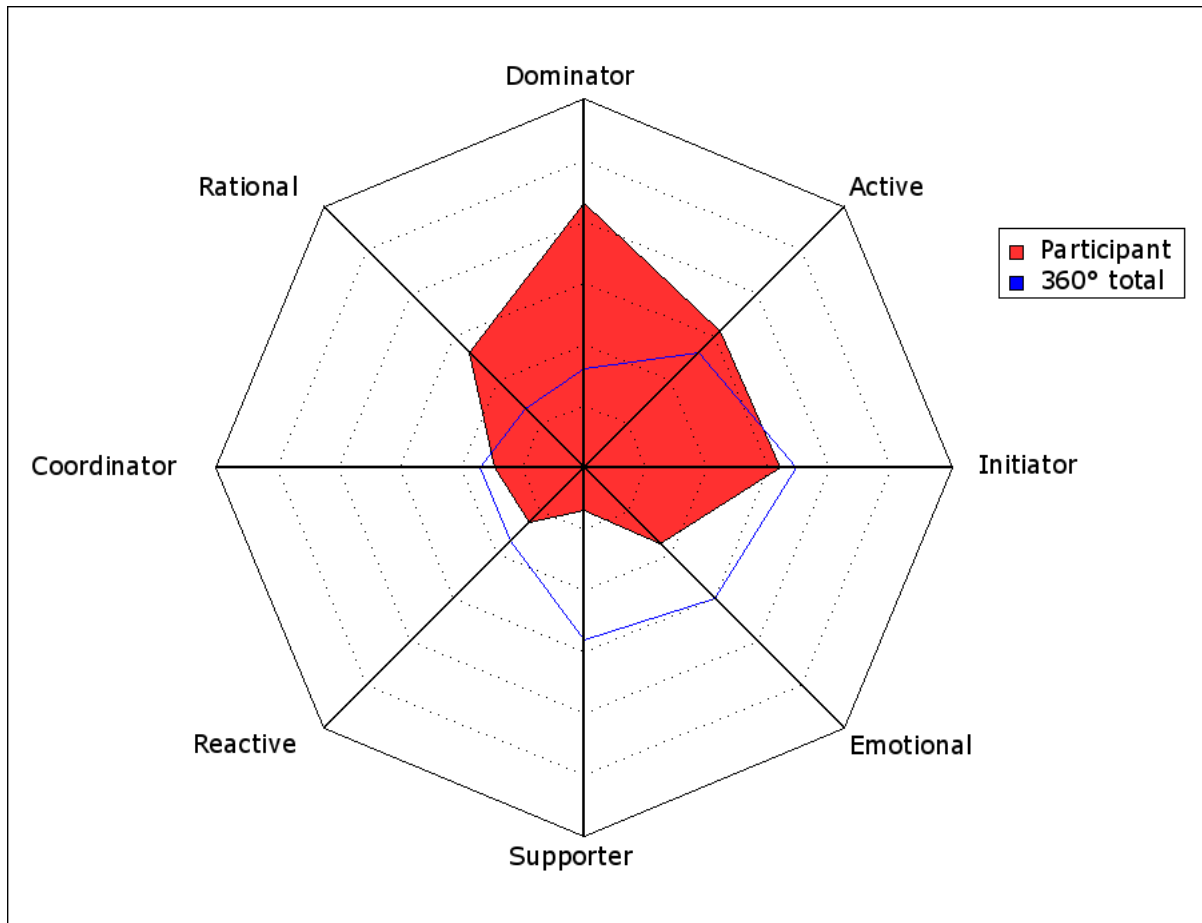
360° profile
of
Peter Muster

Created on behalf of



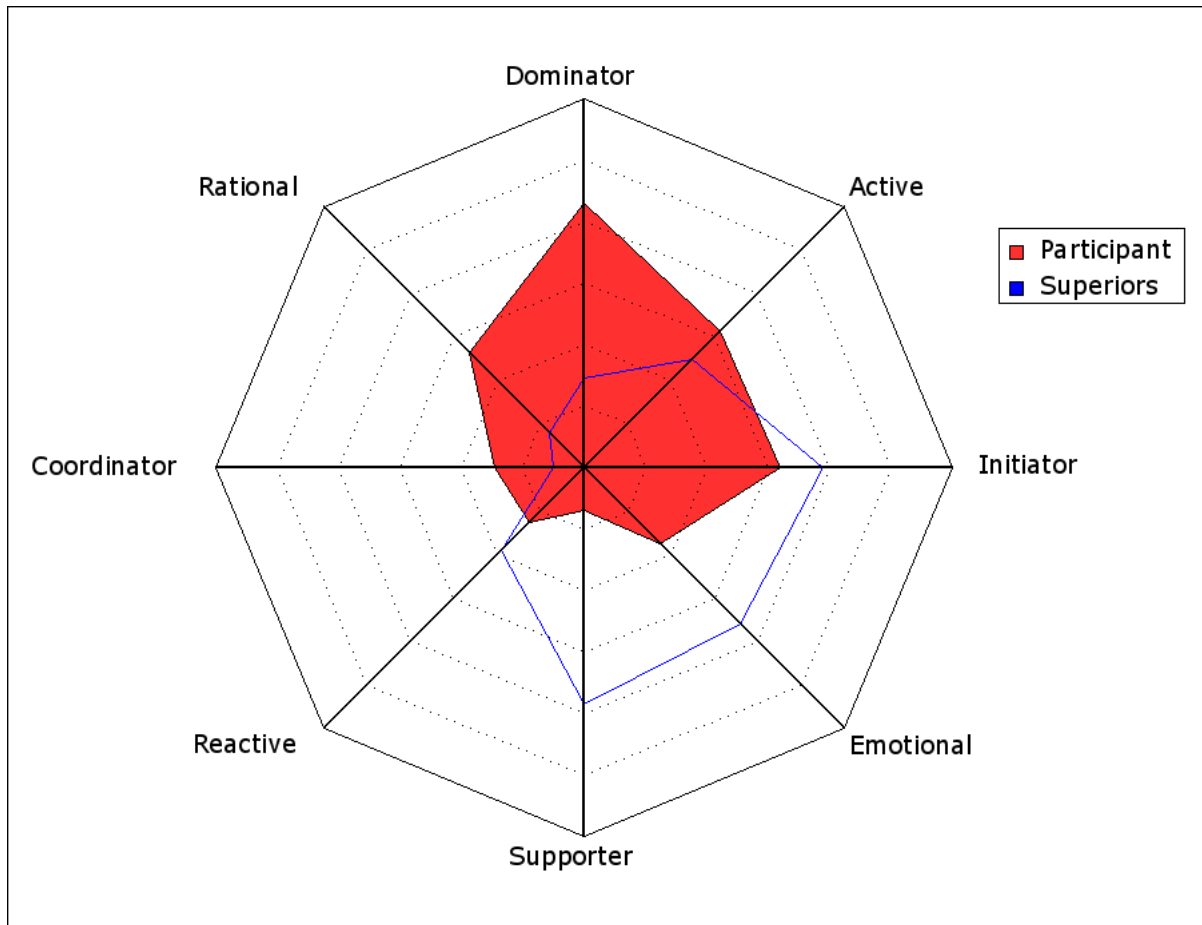
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360° total and Peter Muster

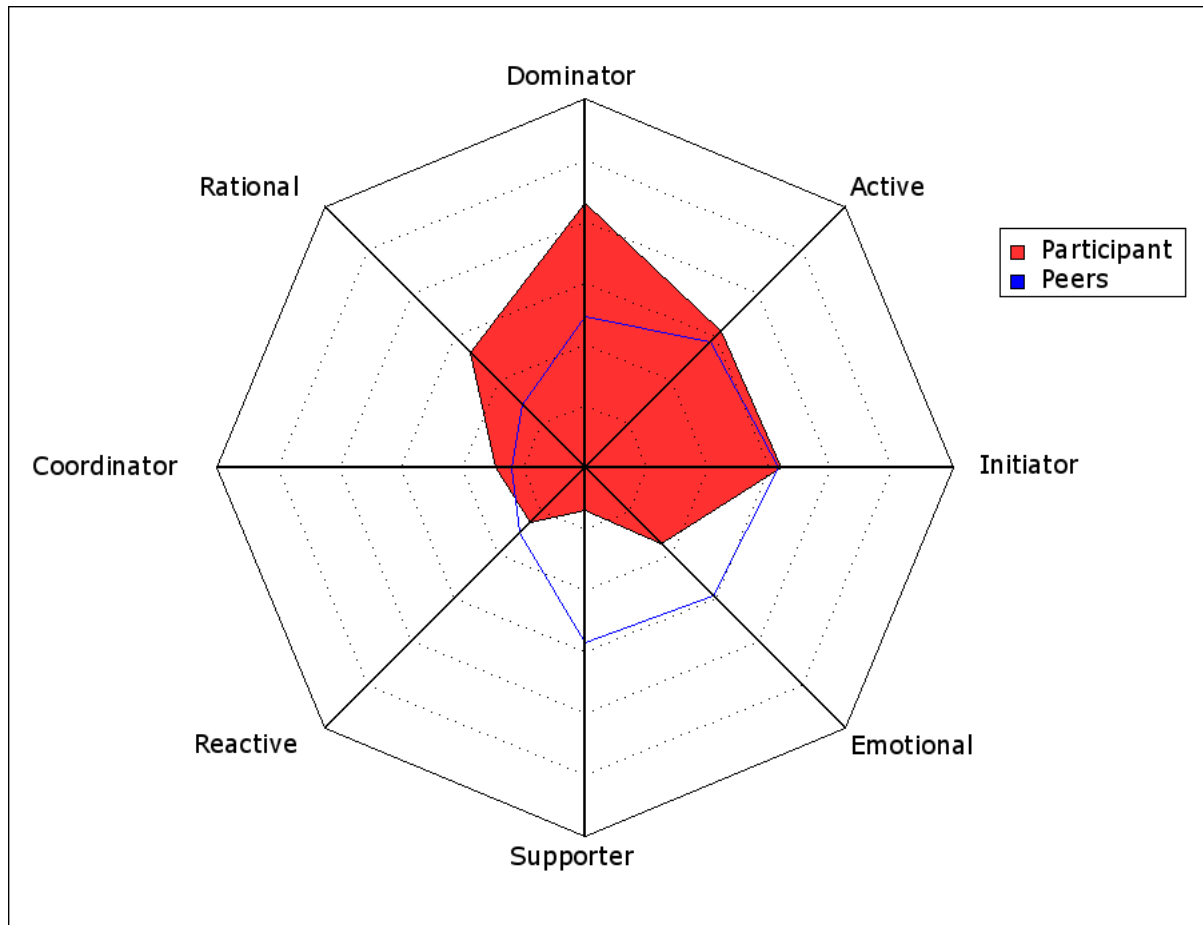


	360°	Participant	Deviation	%
Dominator	32	86	54	268.8
Initiator	69	64	-5	92.8
Supporter	56	14	-42	25.0
Coordinator	34	29	-5	85.3
Rational	27	53	26	196.3
Emotional	60	35	-25	58.3
Active	53	63	10	118.9
Reactive	34	25	-9	73.5

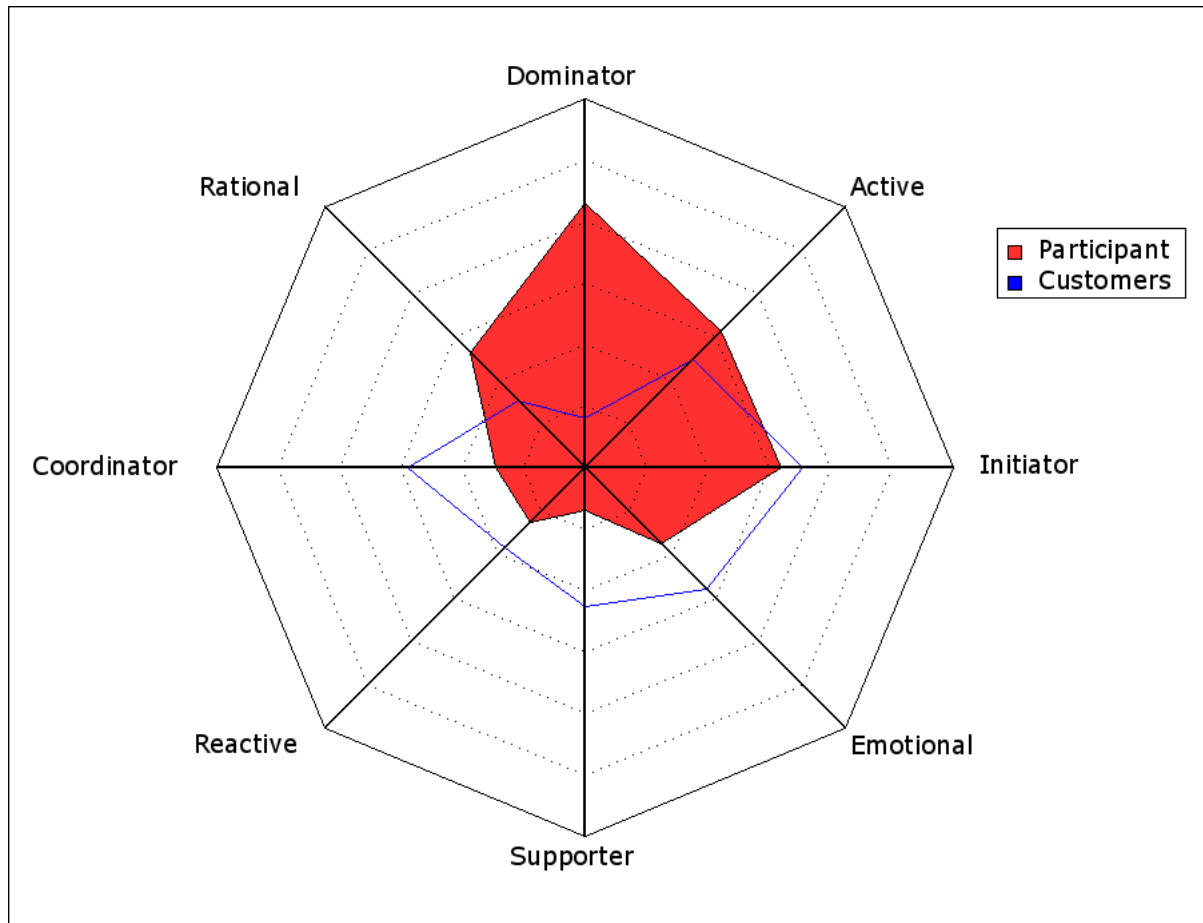
Group Superiors (1) and Peter Muster



Group Peers (2) and Peter Muster



Group Customers (2) and Peter Muster



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